



# PRIVATE EQUITY & VENTURE CAPITALIST PRACTICE GROUP

NAIROBI

MOMBASA

KAMPALA

DAR ES SALAAM

KIGALI



# OUR PRESENCE

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# THE FIRM

At CM Advocates LLP, we pride ourselves on being able to provide our clients with consistently timely, high quality, innovative and commercially relevant legal advice. Since technical know-how is not adequate, we constantly seek to build excellent working relationships with our clients and clearly understand their businesses and the realities and imperatives they face. Our strategy is to build teams that are specific to our clients' needs and also combine specialist legal skills, industry experience and practical know-how.

Our focus is getting to the core of our clients' legal needs, creating and adding value to them; by delivering timely, innovative and commercially-sound advice and legal solutions. We have set up robust systems to ensure consistently high quality out-put in every assignment we undertake and we are uncompromising in our quality control. Moreover, we always seek to protect our clients' interests, mitigate their risks and create superior outcomes for them.

Our achievements for clients are made possible by our professional team of technically and commercially brilliant lawyers led by our Managing Partner at the fore front of every transaction, who are singularly focused on their clients' success. In other words, our pride is to make you succeed in your business or project.

We have a culture of professionalism, team work and respect, where talented professionals with different views, experiences and backgrounds can thrive. To remain on the cutting edge, we put extra emphasis on continuous learning, knowledge sharing and peer reviews. This has enabled the Firm to carve a niche for itself in the existing as well as new and emerging branches of law. The Firm's local and international clientele cuts across various sectors of our economy like financial services, real estate development, manufacturing, telecommunication, agribusiness, tourism and hospitality, energy and mining.



# OUR PRACTICE AREAS

1. Anti-Bribery & Anti-Corruption
2. Asset Tracing & Recovery
3. Aviation Law
4. Capital Markets
5. Charities and Not-for-Profit Organizations (NPOs)
6. Commercial/Business Law
7. Construction & Infrastructure Law Unit
8. Corporate Law
9. Cyber Security, Privacy & Data Protection
10. Debt Recovery, Restructuring & Insolvency
11. Dispute Resolution
12. Employment, Labour Relations and Immigration Law Advisory
13. Energy, Mining & Extractive Industries
14. Entertainment & Sports Law
15. Family Law, Estate Planning & Probate Administration
16. Forensics & Investigations, Risk & Compliance
17. IP & TMT ( Telecommunications, Media & Technology)
18. Lobbyist & Policy Practice
19. Multi-lateral Organizations. Foreign Embassies & Consultants
20. Non-Compete, Non-Solicit & Trade Secret Practices
- 21. Private Equity & Venture Capitalist**
22. Real Estate, Banking & Finance
23. Shipping, Logistics & Admiralty Law
24. Start-ups & Small & Medium Sized Enterprises
25. Tax Law Advisory

# PRIVATE EQUITY & VENTURE CAPITALIST

Private equity sector is becoming increasingly competitive, with evolving challenges requiring innovative financial solutions. As an investor you want to ensure that there is transparency, accountability and the investment yields high returns. CM Advocates LLP is intentional on being of value add to clients, as we are happy to see you getting high returns on investments and your business growing. In this regard, we focus on offering client centric innovative solutions on simple to complex transactions.

CM Advocates prides itself as a premier law firm with a dedicated professional team that specializes in private equity and venture capital. Our private equity and venture capital team is highly skilled and equipped to provide easily understandable, actionable innovative financial solutions to clients. Our team advises both domestic and international funds, including venture capital, private equity, mezzanine, real estate opportunity and other private investment funds.

Our Venture Capital and Private Equity Practice covers multiple aspects of the transactional arena involving public and private companies, including the spin-off transactions, shares deals, structuring and execution of majority buyouts and minority investments, acquisitions (including buy-and sell-side deals), debt and other form of financing.

Our venture capital and private equity lawyers have the depth of resources and the requisite skill sets to complement our transactional lawyers. For example, a venture capital or private equity transaction can involve a comprehensive due diligence investigation of the target company.

CM Advocates can draw upon experience and full-service capabilities of our multi-disciplinary team of M&A, tax, competition law, corporate governance, labour and employment, regulatory compliance, banking and finance and other specialized areas as appropriate to help the client both assess the target company's value and properly structure the transaction. Recognizing the unique business objectives and regulatory requirements of each client, our focus is to minimize risk, maximize return on investment and achieve our clients' business goals.

Our lawyers combine deep legal skills with business acumen to identify problems and solve them innovatively. Regardless to whether we are representing a venture capital fund making an early-stage investment or a private equity fund leading in a management buyout of a later-stage company or a seed-stage company contemplating accepting first time private capital, our approach is uniform - we anticipate our client's needs and respond in a proactive, competent and responsive manner, with a sense of urgency that

reflects the value CM Advocates places on client relationships.

The client centric approach enables us to provide our clients with exceptional service that draws on the diverse skills of our merger and acquisition, competition law, banking and finance, corporate governance, tax law, labour and employment, property law and real estate, environmental and intellectual property lawyers.

Our Clients include private equity funds, investment firms, banks, retirement funds, corporates, financial institutions, venture capital funds, pension funds, investors and organizations seeking investments, as well as founders and management teams seeking capital investors.

Our areas of work include; fund formation and structuring, buy-outs, acquisition financing, acquisitions and divestitures, co-investments, debt and equity investing, equity incentive plans,

funds of funds, Governance structures, investors' rights agreements, public listing, joint ventures, liquidity events, management agreements, management compensation, private placements, restructurings and reorganizations, search funds, seed investing, shareholder agreements, shareholder disputes, tax structuring, venture capital, exit strategy (public and private), IPOs and recapitalization.

### **Experience**

- We are acting for a venture capital funds firm in respect of exit from local investments this includes sale and purchase of the share.
- We successfully acted for a leading food processing company in respect of a restructuring and recapitalization.
- Acted for a company in drafting various documents including a shareholder's agreement. We also conducted due diligence.