

# REAL ESTATE, BANKING & FINANCE PRACTICE GROUP

**NAIROBI** 

**MOMBASA** 

**KAMPALA** 

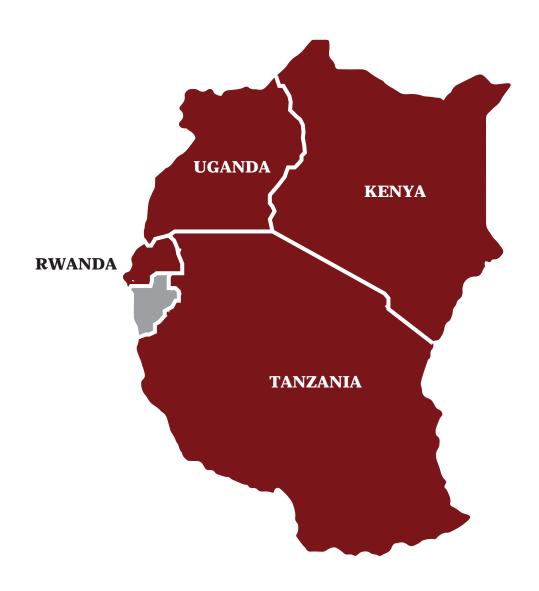
DAR ES SALAAM

KIGALI



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# THE FIRM

At CM Advocates LLP, we pride ourselves on being able to provide our clients with consistently timely, high quality, innovative and commercially relevant legal advice. Since technical know-how is not adequate, we constantly seek to build excellent working relationships with our clients and clearly understand their businesses and the realities and imperatives they face. Our strategy is to build teams that are specific to our clients' needs and also combine specialist legal skills, industry experience and practical know-how.

Our focus is getting to the core of our clients' legal needs, creating and adding value to them; by delivering timely, innovative and commercially-sound advice and legal solutions. We have set up robust systems to ensure consistently high quality out-put in every assignment we undertake and we are uncompromising in our quality control. Moreover, we always seek to protect our clients' interests, mitigate their risks and create superior outcomes for them.

Our achievements for clients are made possible by our professional team of technically and commercially brilliant lawyers led by our Managing Partner at the fore front of every transaction, who are singularly focused on their clients' success. In other words, our pride is to make you succeed in your business or project.

We have a culture of professionalism, team work and respect, where talented professionals with different views, experiences and backgrounds can thrive. To remain on the cutting edge, we put extra emphasis on continuous learning, knowledge sharing and peer reviews. This has enabled the Firm to curve a niche for itself in the existing as well as new and emerging branches of law. The Firm's local and international clientele cuts across various sectors of our economy like financial services, real estate development, manufacturing, telecommunication, agribusiness, tourism and hospitality, energy and mining.

### OUR PRACTICE AREAS

- 1. Anti-Bribery & Anti-Corruption
- 2. Asset Tracing & Recovery
- 3. Aviation Law
- 4. Capital Markets
- 5. Charities and Not-for-Profit Organizations (NPOs)
- 6. Commercial/Business Law
- 7. Construction & Infrastructure Law Unit
- 8. Corporate Law
- 9. Cyber Security, Privacy & Data Protection
- 10. Debt Recovery, Restructuring & Insolvency
- 11. Dispute Resolution
- 12. Employment, Labour Relations and Immigration Law Advisory
- 13. Energy, Mining & Extractive Industries
- 14. Entertainment & Sports Law
- 15. Family Law, Estate Planning & Probate Administration
- 16. Forensics & Investigations, Risk & Compliance
- 17. IP & TMT (Telecommunications, Media & Technology)
- 18. Lobbyist & Policy Practice
- 19. Multi-lateral Organizations. Foreign Embassies & Consultants
- 20. Non-Compete, Non-Solicit & Trade Secret Practices
- 21. Private Equity & Venture Capitalist

### 22. Real Estate, Banking & Finance

- 23. Shipping, Logistics & Admiralty Law
- 24. Start-ups & Small & Medium Sized Enterprises
- 25. Tax Law Advisory

## REAL ESTATE, BANKING & FINANCE

#### **Real Estate**

We handle conveyancing and all types of property-related transactions and deals including sales and purchases, leases and licenses, estate planning and administration, real estate venture transactions, construction transactions, change of user and extension of leases and banking security documentation for both local and international clients.

The firm provides legal advisory services for all aspects of real estate transactions including:

- Acting for buyers and sellers in conveyancing transactions, preparation and registration of diverse documents relating to property including leases, licenses, easements, sectional property transactions, joint ventures for real estate development, construction projects, project structuring and financing, sub-division of land, change of user, extension of leasehold titles, amalgamation, rectification of titles, processing of new titles and grants and replacement of lost titles.
  - Carrying out property searches.
- Providing due diligence and forensic audit services for property-related matters.
- Application and procurement of various forms of consents for property matters and pay land rates and rents on behalf of clients.

- Preparation and registration of power of attorneys, prohibitions, restrictions, caveats, trusts relating to land, estate planning and wills and testaments.
- Attending to stamping and registration formalities related to the aforesaid transactions and advise clients on land matters generally.
- Application for stamp duty exemptions on behalf of clients as required.

### **Banking and Finance**

The firm has vast experience in the preparation of banking security documentation including perfection of simple and complex legal charges and debentures for individuals and companies (as the case may be).

The firm is also proficient in the preparation of related security documents including discharge of charges, deeds of guarantee, deeds of assignment, deeds of priority, security sharing agreements, loan agreements, deed subordination agreements and escrow agreements.

The firm also reviews security documents for borrowers and banks/financial institutions and advises on collateral secmities, debt restructuring as well as other models of raising capital such as private equity arrangement and loan syndication.